

Annual Report 2015

Alberta Metal Building Association



ALBERTA
METAL BUILDING
ASSOCIATION



Doug Heinrichs - Chairman

Doug has worked at Clark Builders for the past 21 years and is currently a Senior Project Manager in the Metals Division. His previous association experience includes two terms as a member of the Provincial Apprenticeship Council for the Iron Workers/MBSE program and has been a volunteer on the AMBA Board of Directors since 1999.



John Weran - Vice Chair

John Weran has been in the construction and manufacturing industries for the past 37 years. He has held several management positions in both sectors and is currently working with Almac Metal Industries Ltd. as a Project Manager. He has been a volunteer on the AMBA Board of Directors since 2004.



Randy McConnell - Secretary/Treasurer

Randy joined Scott Builders in November, 2006, and is currently a Project Manager in Sales & Preconstruction Services. In addition to his role with AMBA, he also sits on the Board of Directors for the Riverbend Golf & Recreation Society. He has been a volunteer on the AMBA Board of Directors since 2009.



Tony Naccarato - Past Chair

Tony is a professional Civil Engineer and started working in management at MCG Construction in 1996. He took over as a managing partner in 2002 and is now the President. He has served on the Kilkenny Community League for many years, including serving as President. Tony has volunteered on the AMBA Board of Directors since 2000 and was Chairman for two years in 2013 and 2014.



Darren Flynn - Director

Darren holds the position of Project Manager and is a partner with Flynn Bros; Projects in Morinville, Alberta. He is a past Board Member of the Provincial Apprenticeship Committee for Alberta and has served on the AMBA Board of Directors since 2012.



Hugh Ziprick - Director

In 1975, Hugh partnered up and created Vantage Builders Ltd. in Vegreville, Alberta, which now employs 70 people and expanded into a secondary company, Vantage Building Supplies. He is also the Chairman of the Board of Elders and has previously been the Chairman of his church council. Hugh has volunteered on the AMBA Board of Directors since 2014.



Harvey Friesen - Director

Harvey is the President of Kesho Construction Services Ltd. In 1981, his work experience began with his relocation from Manitoba to Alberta to learn his trade and in 1991 he started Kesho. He is a founding member of AMBA and has volunteered on the Board of Directors since incorporation in 1995. He is also involved with the Alberta Industry and Training (AIT) subcommittee. Harvey has also taken his business experience into a variety of voluntary positions, including board member for the charity MCC Thrift Store since it's conception in 2001.



Ralph Ward - Director

Ralph joined Scott Builders in 1986 as President. He has served on both the Canadian and U.K. Boards of Butler, sits on the Board of the Alberta Construction Association and is a Past President of the Canadian Sheet Steel Building Institute, the Red Deer Construction Association and the Red Deer Golf and Country Club. Ralph has been a volunteer on the AMBA Board of Directors since inception in 1995.



Roger Geisinger - Director

Roger currently works as a Manager in the Metals Division at Clark Builders. He is a member of several industry advisory boards including the Province of Alberta Apprenticeship Board. In addition, Roger was one of the founding members of AMBA which was incorporated in 1995.



Steve Hildebrand - Director

Steve has extensive construction experience and has been the Metal Building Manager for PCL Construction Management Inc. since 2011. Steve was a member of the Provincial Apprentice Committee from 1998 to 2004 and has been a volunteer on the AMBA Board of Directors since 2011.

Year in Review

Doug Heinrichs - Chairman

2015 has been a pretty active year for the Alberta Metal Building Association. With the Chairman stepping down early in the year, there was a shuffle at the board level, appointing a new Vice Chairman and Chairman. New positions but with the same goals. We are pleased to report the association is continuing the trend of positive change in 2015 bringing value to our members. With solid administrative support and improved membership numbers we are encouraged with the direction the association is taking. We had 41 member companies in 2013, 54 member companies in 2014 and we finished 2015 with 52 member companies. The addition of the membership drive late 2015 early 2016 has things shaping up to be even bigger and better than ever for the future of AMBA. Some of the highlights the association has achieved or has been working on in 2015 are:

- Members utilizing our bursary and awards program; in 2015 we gave out seven bursaries and two apprenticeship awards;
- Reviewed bursary policies to expand eligibility to more members;
- Successful annual golf tournament took place at Riverbend Golf Course in Red Deer on June 3, 2016, with 68 attendees;
- AMBA Job Board was added to our existing website as a member benefit; new and renewed members will receive one complimentary job posting for 2016;
- Began a review of existing by-laws with the intent of updating the more than 20 year old document;
- Organize refresher course for members for spring of 2016;
- Membership Drive encouraging more active contractors, erectors, manufactures and suppliers to join, participate and strengthen the Alberta Metal Building Association;
- Collaborate with US based Metal Building Contractors and Erectors Association to gain information on how we can provide more education, training and accreditation programs to AMBA members;
- Researching and coordinating more events with relevant speakers, in addition to more educational opportunities.

We are constantly looking for ways to improve our communication, strength and value to our membership. We ask that you approach us with any feedback you might have. Your ideas and input are important to us to help create an association that is valuable to all of its members. We look forward to another great year. Thank you!

2016 Annual Golf Tournament

Riverbend Golf Course, Red Deer

Friday, June 3, 2016

8:30 AM Registration

10:00 AM Tee Off

Steak Dinner & Prizes to follow

The Alberta Metal Building Association is pleased to announce that registration for our annual golf tournament is now open! Come out and spend the day networking with others in our industry while enjoying a friendly game of golf.

Cost: \$150 includes GST

(Price includes: 18 holes of golf, cart, range, premier meal, prizes and awards)

Register by May 27, 2016.

RSVP Today!

2016 Golf Sponsor Package

Get noticed at the 2016 Annual AMBA Golf Tournament!

- Gain key access to decision makers
- Support the trade
- Have fun

Hole Sponsorship Package: \$250

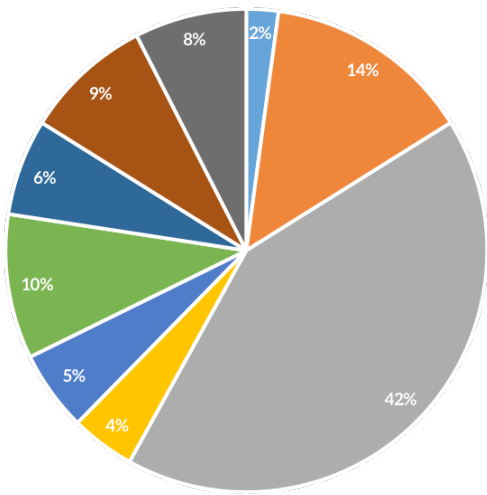
- 2' x 3' sign at designated hole
- Recognition on all electronic event notification
- Ability to set up table/tent at designated hole
- Ability to hand out information and/or prizes
- Ability to host hospitality booth at hole

Information:

Contact the AMBA office at (403) 244-4487 to set up your 2016 sponsorship.

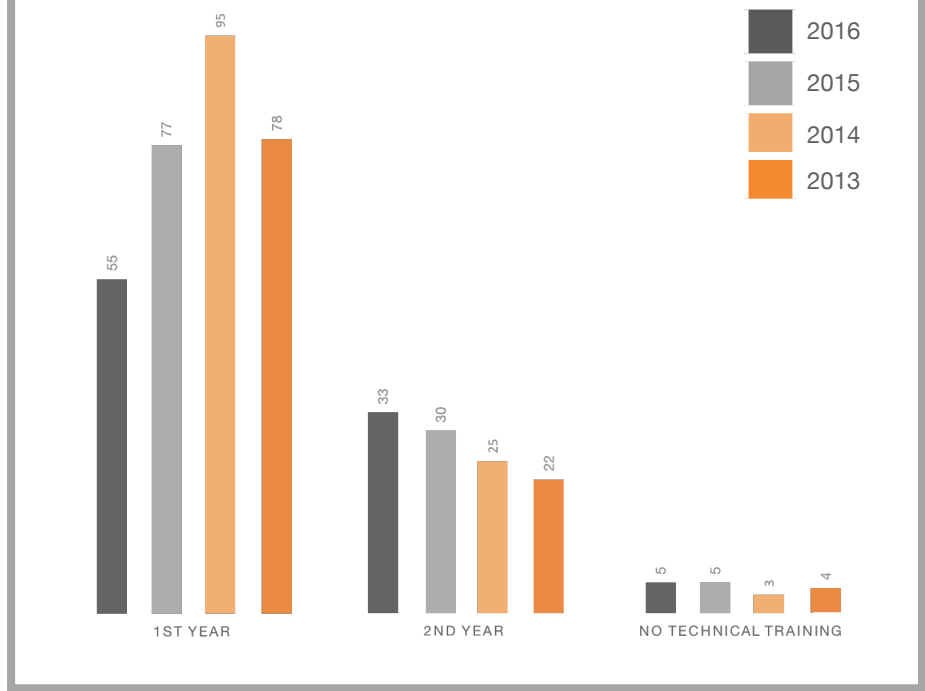
Industry Training Statistics

Apprentices By Region

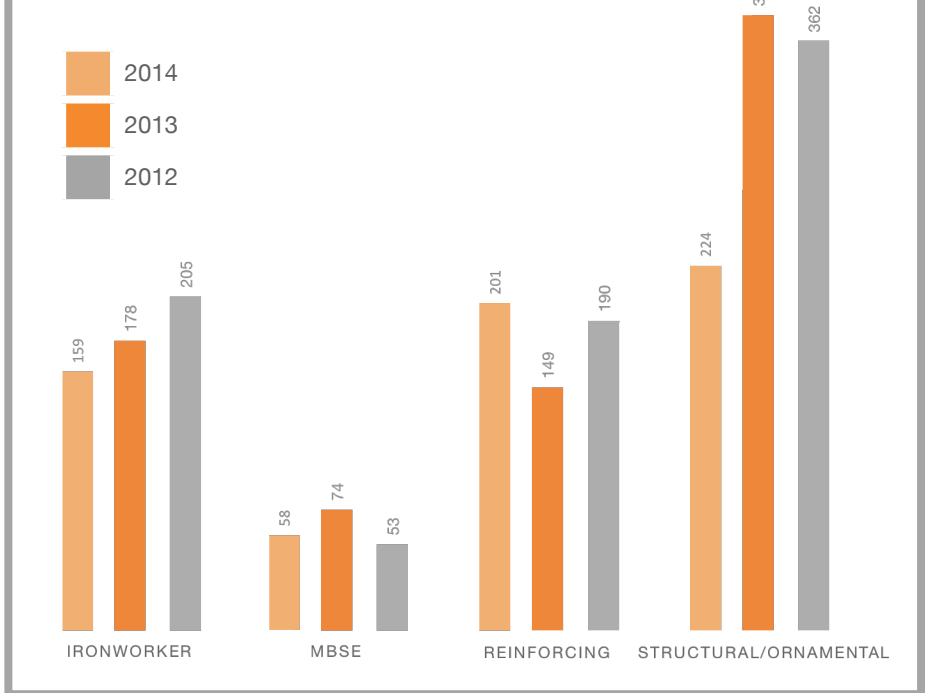


- Bonnyville (5)
- Calgary (19)
- Edmonton (58)
- Fort McMurray (3)
- Grande Prairie (3)
- Lethbridge (8)
- Medicine Hat (4)
- Red Deer (8)
- Vermillion (4)

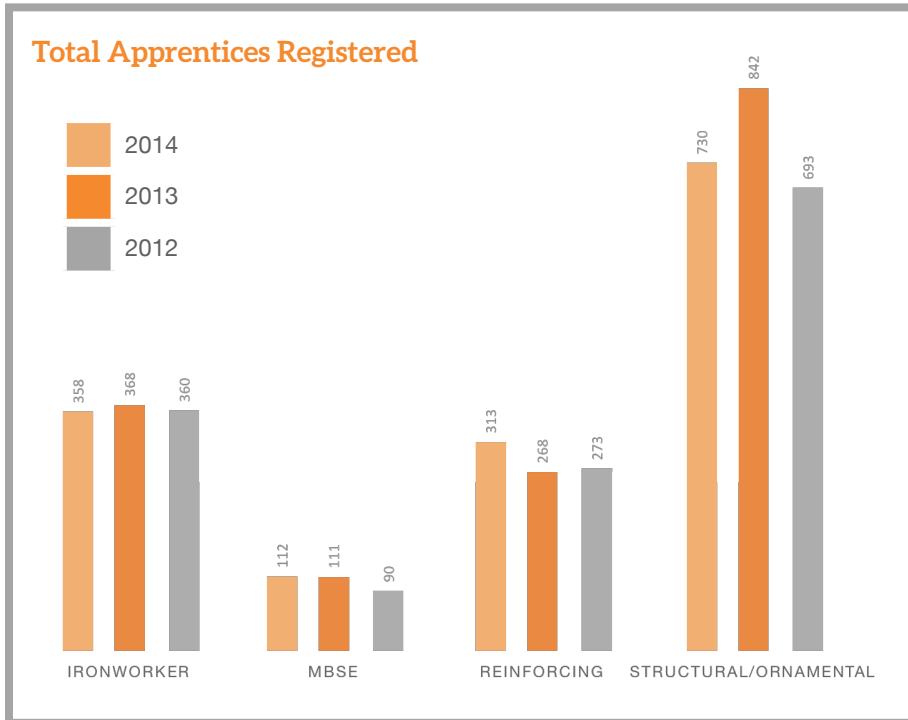
Alberta Apprenticeship



Total New Apprentices Registered



Industry Training Statistics



State of the Industry

AMBA's State of the Industry reported that metal building manufactures were predicting a flattening market in Alberta for 2015 and, true to that prediction, the reported numbers look to be down about 25% from 2014. According to data collected, 78 million dollars in metal building systems made their way into Alberta in 2015, which represents approximately 33% of the reported Canadian volume.

Last year the experts were saying we will have a two year recovery period with oil bottoming out in the low \$30's. Oil has gone below \$30 per barrel with a recovery period more unpredictable than ever. Sadly, the same groups who were correct about 2015 are predicting a continued downward trend for 2016.

While Alberta is experiencing layoffs in the tens of thousands, with no one exempt from the potential cuts from the oil field to the boardroom, not all is doom and gloom. Our neighbors to the east are seeing some activity in agriculture and alternative energy projects. To the west, the forestry sector is creating work and some mining projects are still moving forward. Ontario has seen a rise in manufacturing due largely to the low Canadian dollar and our friends to the South are cautiously using words like "recovery" when describing their markets. It was only a short while ago when the US was reporting some seriously sluggish markets, confirming that markets can rebound almost as quickly as they crash.

Some are calling this the perfect storm for the metal building industry in Alberta: low oil and natural resources prices resulting in low or no investment in new energy projects, high American dollar impacting the cost of our largely imported product and a new energy code resulting in higher material and construction costs.

Like any storm, we cannot predict how long it will last nor how much damage it will cause, but those of us who can weather the storm will likely have learned some valuable lessons and will come out of this stronger and wiser, ready to take on the next Alberta BOOM with a new perspective.

2016 AGM Agenda

Annual General Meeting & Dinner

Friday, January 29, 2016

3:30 pm – 7:30 pm

Holiday Inn & Conference Center, Edmonton South Edmonton, Alberta

1. Opening Remarks
2. Call to Order
3. Approval
 - 3.1 Meeting Minutes 2015 AGM (Fiscal 2014)
4. Treasurer's Report
 - 4.1 Approval of the 2015 Financial Statements & Audit
5. Chairman's Report
 - 5.1 AMBA Year In Review
 - 5.2 State of the Industry
 - 5.3 Upcoming Member Events
6. Sub-Committee Reports
 - 6.1 Membership Drive
 - 6.2 Golf Announcement
 - 6.3 Job Board
 - 6.4 Industry Training Update
7. Award Presentation
 - 7.1 Jim Mitchell Award – 1st Year Apprenticeship
 - 7.2 Larry Derksen – 2nd Year Apprenticeship
 - 7.3 Special Presentation
8. Ratification of the Board of Directors
9. Question & Answer
10. Close the Meeting
11. Break
12. Presentation: "Get Ready to Shift or get off the Pot" by Linda Edgecombe
13. Networking
14. Dinner

2015 AGM Minutes

Alberta Metal Building Association Annual General Meeting

Friday, April 10, 2015

Holiday Inn & Conference Center 4485 Gateway Blvd; Edmonton, Alberta T6H 5C3 4:00 pm – 6:00 pm

Present

ALMAC Metal Industries Ltd.
Associations Plus Inc.
Behlen Industries
Bexson Construction
Butler Buildings (Canada)
Camdon Construction Ltd.
Caterpillar Inc.
Clark Builders
Curber Manufacturing

Flynn Bros. Projects Inc.
Grey Lion Construction Corp.
Ironwood Building Systems Ltd.
JB Steel Buildings Ltd.
Kesho Construction Services Ltd.
MCG Construction
Nu-West Construction Products Inc.
PCL Construction Management Inc.
Read Jones Christoffersen Ltd.

Rodermond Enterprises Inc.
Scott Builders Inc.
The CAT Rental Store
Total - R Inc.
Trellis Steel Construction Ltd.
Tripoint Group Inc.
Vantage Builders Ltd.

Minutes

1. Opening Remarks

2. Call to Order

Tony Naccarato called the meeting to order at 3:50 pm

3. Approval of the 2014 AGM Meeting Minutes

Motion to approve the April 11, 2014, Annual General Meeting minutes made by John Weran
Seconded Kelly Mazzotta
Carried.

4. Treasurer's Report

4.1 Approval of the Financial Statements

Motion to approve the financial statements as at December 31, 2014, made by Andy Horvath
Seconded by Roger Geisinger
Carried.

4.2 Motion to approve the 2015 budget as presented made by Steve Hidebrand
Seconded by Hugh Ziprick
Carried.

5. Chairman's Report

5.1 A report was made by Tony Naccarato regarding the past year.

5.2 Industry Statistics

Roger Geisinger made a presentation on the information in the annual report.

5.3 PCA

Brent White made a presentation of the changes in the program.

6. New Business

6.1 Golf Tournament 2015

John Weran presented the 2015 golf tournament information and sponsorship opportunities.

7. Award Presentations were made by Doug Heinrichs as follows:

The Jim Mitchell Memorial Award was presented to Keith Thring from Ironwood.

The Larry Derksen Award was presented to Lance Neigel from Kesho Construction.

8. Ratification of the Board of Directors

Motion to approve the ratification of the Board for 2015 made by Colin Porte
Seconded by Justin Sochowski
Carried.

9. Question & Answer Session

10. Close the Meeting

Motion to adjourn the meeting at 4:30 made by Keith Thring
Seconded by Darren Flynn
Carried.

11. Presentations

Building Envelopes by Nick Trovato
Safety Attitudes by Doug Giesinger

Thank you to the 2015 Sponsors



2015 Membership List

Allsteel Builders (2) Ltd.
ALMAC Metal Industries Ltd.
Andjak Ltd.
Behlen Industries
Bexson Construction
Blue Line Rental
Brytex Building Systems Inc.
Buildexx Industrial Corporation
Butler Buildings (Canada)
Camdon Construction Ltd.
Carbon Steel Buildings Inc.
Carrington Builders Ltd.
Clark Builders
Coletrane Industries Ltd.
Creative Door Services Ltd.
Curber Manufacturing
DA Building Systems Ltd.

Elan Construction Ltd.
Flynn Bros. Projects Inc.
Grey Lion Construction Corp.
Harvey J. Steel Construction (1990) Ltd.
HWD Construction Ltd.
Ironwood Building Systems Ltd.
JB Steel Buildings Ltd.
K. Shaw & Sons Contracting Ltd.
Kesho Construction Services Ltd.
KevRan Developments
Makloc Buildings Inc.
MBG Constructors Inc.
MCG Construction
Melewka Structures & Design
Nu-West Construction Products
Nucor

P Hansen Construction Ltd.
PCL Construction Management Inc.
Phoenix Construction Inc.
Robertson Building Systems
Rodermond Enterprises Inc.
Scott Builders Inc. (Head Office)
Seko Construction Ltd.
Steel-Struc Erectors Ltd.
Straight Up Erectors
The CAT Rental Store
Titan Steel Erectors Inc.
Total-R Inc.
Trellis Steel Construction Ltd.
Vantage Builders Ltd.
Waterston Contracting Ltd.
Westco Construction Ltd.
Westmann Steel

Welcome to our Newest Members

CastleRidge Construction
Carlson Construction
MSC Metal Structure Concepts
Southern Alberta Construction

Steele Tech Fabricators
Steelway Building Systems
Shanahan's

Contact AMBA

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